



**Corporate presentation** 



- Union of Entrepreneurs and Employers exists to protect the rights and economic freedom of its members. Its aim is to represent their interests. It is done so in dealing with the administration, local government, and the European Union.
- ZPP acts for the benefit of its Members, and initiates actions towards elimination from Polish legislation of business activity limitations which go beyond EU requirements, in accordance with the EU+0 rule.
- ZPP is not affiliated to any Party or political organisation. ZPP does not suport nor neglect any of them.
- ZPP mainly gathers employers from small and medium companies as well as multinational companies from different branches.



1

ZPP is a union of employers of the SME sector operating in different industries, who employ up to 250 employees.

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For its Corporate Members, ZPP provides variety of services in the following areas: Public Affairs and Lobbying, Image Creation and Public Relations, Crisis Communication.

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Corporations which are interested in reaching the SME sector may become ZPP Members without having the passive or active voting rights.

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ZPP is willing to provide additional services relevant to the needs of our Member.

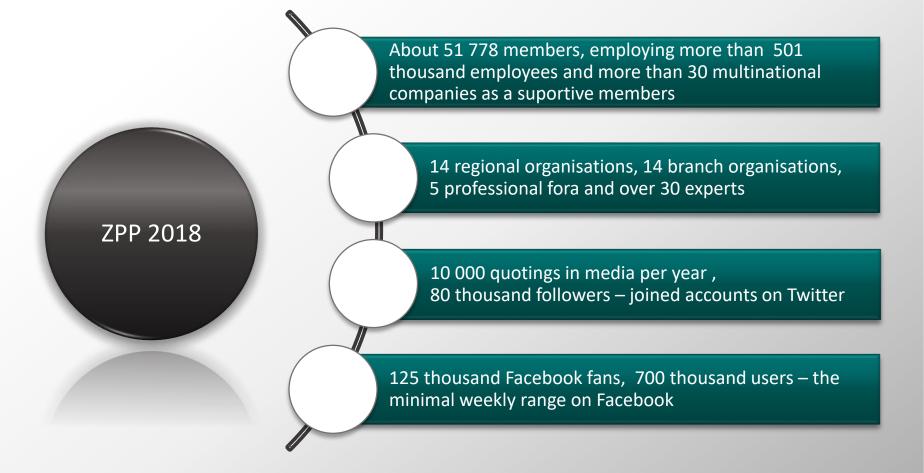
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ZPP provides its Corporate
Members with support in all
matters which are not
contradictory to the ZPP's
manifesto:
www.zpp.net.pl/manifest-ZPP/

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In August 2017, ZPP opened its Branch Office in Brussels. ZPP is going to become a member of the Social Dialogue Council in the spring of 2018.







# Union of Entrepreneurs and Employers Polish Enterpreneurs Organisations



Are you a member, or were you one in the past, of any of the following organisations which gather entrepreneurs?



Research by Maison Partners for the Ministry of Development conducted on a representative sample of entrepreneurs in January 2017



**Services for Corporate Members** 

- Status of a Support Member of ZPP.
- Publishing position papers in the interest of the Member.
- Assistance in communication with the administration.
- Support and availability of ZPP Board Members for the media.
- Publishing important information about the Member in the ZPP communication channels.
- Support in Public Relations.
- Consultation and advice in public affairs.
- Monitoring of legislation.
- Assistance in all crisis situations.
- Free ZPP Reports Economic Barometer, Payroll Report; Poland and the World.
- Free delivery of all documents published by ZPP



Additional Services for Corporate Members \*

- Preparing reports and extensive papers.
- Proactive media actions.
- Information campaigns.
- Proactive lobbying.
- Participation in parliamentary committees and representing the interests of a Member.
- Production of thematic websites, virals, videos, profiles, e-mailing, social media marketing
- Organization of conferences, seminars, breakfasts and lunches for stakeholder groups, road shows and other events for the benefit of the Member.
- Other custom projects based on needs and capabilities.

All above activities are charged additionally on preferential terms for ZPP members

<sup>\*</sup> Applies to actions that are not contradictory to the ZPP Manifesto.



Services provided under additional budgets

#### **Public debates**

ZPP organises debates concerning different subjects within the scope of our operations. The debates are open for public. They host from 30 to 300 people and are streamed through the Internet. For current information about our debates visit: www.zpp.net.pl or social media: Twitter and Facebook.

#### **Round table**

These are closed debates with experts, managers of the public sector, representatives of government administration, companies and entrepreneurs. The debates are organised in the form of round table and tackle the problems of companies, different sectors of economy, industries and legislative matters. Their aim is to elaborate the best solutions which would encompass the best interests of all of the parties of the dialogue.

#### Reports and memoranda

Every year, Union of Entrepreneurs and Employers publishes dozen or so reports and memoranda. They concern current business and legislative matters. The reports are widely distributed among the public opinion, in particular media, politicians, government administration and leaders of public opinion.



#### **Intervention Office**



The Intervention Office documents and intervenes in cases of violation of entrepreneurs' rights, especially of the ZPP Members' rights.

### Research and Analysies Office



The Office monitors and analyses projects of acts of law. It also prepares stands and reports concerning those acts. On request, the office prepares projects of law solutions and reports.

#### **Studies and reports**



ZPP publishes various studies and reports including Economic Barometer (every half a year), Report on Conditions of Performing Business Activity in Poland, Report on Wages, Report on Observance of Entrepreneurs' Rights in Poland, and others.



**Public debates** 

EZPP

Since June 2013, ZPP has been organising Public Debates concerning important socioeconomic matters for the entrepreneurs of the SME sector.

Meetings, presentations, conferences and workshops for UEE members



Each year, ZPP organises for its Members around 30 meetings, conferences and seminars. They invite current decisionmakers, experts and respected entrepreneurs.

**Social campaigns** 



ZPP runs social campaigns in media supporting entrepreneurship. Among many projects, we have organised the conference for abolishment of the barriers in the wine industry in Poland.



### Cataloque of Enterpreneurs' Rights



Catalogue of Entrepreneurs' Rights is a periodical publication which is a compendium of knowledge, a collection of detailed rules concerning all entrepreneurs facing different kinds of official controls.

#### **Warsaw Enterprise Institute**



ZPP has founded Warsaw Enterprise Institute (WEI), a think tank enhancing education, freemarket solutions and international cooperation.

www.wei.org.pl

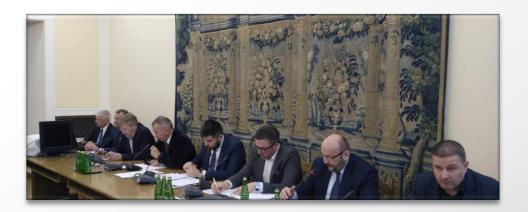
#### **Projects of Solutions**



ZPP prepares projects of solutions including: projects of amendments in the Penalty Law concerning business activity, project of a new Labour Code, tax project, project of amendments in the Act on Business Activity



#### Legislative monitoring and lobbying



ZPP carries out legislative monitoring and lobbying for the free-market solutions, deregulation and economic liberty. We meet and maintain relations with politicians from all of the political options.

#### **Constant presence in media**



ZPP is present in media dealing with economy. Our experts give their commentaries on the propositions of legislative changes and they present the economic prognoses of adapting those changes. We have almost 10,000 citing in media a year.







### **Economic Forum Krynica 2017**







Union of Entrepreneurs and Employers together with Warsaw Enterprise Institute Foundation participated in the 27<sup>th</sup> Economic Forum in Krynica-Zdrój. Union of Entrepreneurs and Employers hosted two thematic panels: "Legal and institutional competitiveness. Poland as a paradise for SME", and "Innovative Poland". We were also partners in the discussions of Rzeczpospolita and P4 Sp. z o.o.



#### The #590 Congress Rzeszów 2017



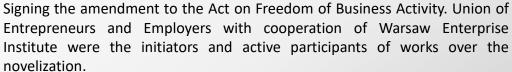




Union of Entrepreneurs and Employers was a partner of the #590 Congress which was held on 16<sup>th</sup> and 17<sup>th</sup> November 2017 in G2A Arena, an exhibition and congress centre in Rzeszów. Union of Entrepreneurs and Employers was a contents partner in the panels concerning development of small and medium enterprises. We were also the host of the panel related to new waste directives, and of the panel dealing with economy for health.







The Act concerns implementation of the rule stating that each project of a legal act concerning property rights or responsibilities of entrepreneurs, and their rights and responsibilities towards public administration bodies, shall be evaluated for their impact on micro, small and medium enterprises, and that the result of this evaluation shall be a mandatory element of the justification to the project of this legal act.









#### **Participation in the Sejm sittings**



Union of Entrepreneurs and Employers takes active part in the sittings of Sejm committees.



During the sitting of the Parliamentary Committee in April 2017, Union of Entrepreneurs and Employers presented its project "Wages +, Taxes –". The Dzierżawski Act.



### Representative Office of Union of Enterpreneurs and Employers in Brussels



In August 2017, Union of Entrepreneurs and Employers inaugurated its Representative Office in Brussels.

The main and fundamental goal of the newly-created office in Brussels is representing interests of the sector of Polish enterprises gathered within ZPP.

In the scope of its activity within the European Union, ZPP declares constant presence in the dialogue with the stakeholders of the decisive process, factual support and assistance with communicative issues for the ZPP Members in regards to fulfilment of the European agenda, organisation of events, debates and workshops





#### Breakfasts at Zielony Niedźwiedź Kafe



Every month, Union of Entrepreneurs and Employers organises breakfast meetings which gather important people from business and politics.



Among the guests of Union of Entrepreneurs and Employers during the breakfast were: Vice-Prime Minister Jarosław Gowin, Ministers: Anna Streżyńska, Ryszard Szymański, Paweł Gruza, Andrzej J. Piotrowski and many others.



#### **Summer Business Academy**

**Workshops Business - Administration** 



Union of Entrepreneurs and Employers organises workshops under the Summer Business Academy. This year, the meetings were oriented mostly towards companies and entrepreneurs conducting business activity. They concerned effectiveness and time management.



Union of Entrepreneurs and Employers together with Polish Agency for Enterprise Development conducted a series of workshops under the theme: Business – Administration. The result was the "Good practises Code: Business-Administration", which was presented during the #590 Congress in Rzeszów.



#### Zielony Niedzwiedź Kafe



In December 2013, ZPP has opened Zielony Niedźwieź Kafe



It is a restaurant where entrepreneurs may enjoy not only tasty food but also business events organised by ZPP during which they can gather useful information on running and developing their businesses.





Kafe Zielony Niedźwiedź is a restaurant using a culinary technique based on seasonal products, which at the same time emphasises their quality. We would love to host you!

You can find us at 4 Smolna Street in Warsaw.



- Union of Entrepreneurs and Employers provides its Members and other entrepreneurs with various possibilities of cooperation.
   Systematically, we launch new tools which are to augment our business capacity and facilitate managing of our companies.
- We constantly work on widening our offer.

Join us!



(Związek Przedsiębiorców i Pracodawców)

ul. Nowy Świat 33 00-029 Warszawa

tel.: 22-826-08-31 email: biuro@zpp.net.pl

www.zpp.net.pl